SHARING FORUM

Industry Partnerships

Engage employers to secure paid internships and on-the-job training.

Richland Community College

Kankakee Community College

Discussion Panel: Illinois Eastern Community College

Danville Area Community College

South Suburban College

What BENEFITS have you seen for your students due to Partnerships?

Great for students for products. Students in locations to see what goes on in business. Marathon Gas and Oil – extremely good partnership, work with process technology class to give projects to students. Advisory board, scholarship money. Job fair – Marathon, for vendors and for colleges – job fair for all vendors that work with to fill needs for employees – for high school students, college students. Deal for high schools – asked other colleges to be at location so that students are aware of school options to get people interested in these fields.

Program creditability in community. Manufacturing was a hard sell in Danville community – partnerships provided internships, WOM from students – increasing enrollment. Brings donations to institution – more credibility.

Talking with industry – understanding of need within community. Needs for employment now connecting with colleges. Understanding what skill level they are looking for, helping to develop programs. Internships, partnerships – if students work out interning, place for them long term. Changing culture of community for getting jobs. Good foundation.

Industry partnerships – local workforce – worked with through grants. Starting cohorts – business and industry, accelerated training for students 16-17 credits in 6-7 months. OJT internships. Additional case management that workforce can offer.

Gaining trust of manf community. Big manufacturers – gathering info about partners. Economic alliance partnership – email addresses, names an titles of production supervisors, HR. Partnership Committee KCC – database of partnerships to contact, POC. Cohort CPT certifications in six weeks. Internships, manufacturing industry reaching out with job openings. New facility KCC 55,000 sq ft facility, room just for partnerships. Display of products created – able to see who has contributed for students/families to see. Partners necessity, advisory committee.

CRM – allows everyone access.

What BARRIERS to the process did you encounter implementing Partnerships?

Partnerships easier to slowly work on. Trouble with internships – location difficult. Cannot afford to have employee training in internships – can’t afford to have employee off the job.

Trying to convince partners to give time. Legitimate reasons to be on board. Traditional faculty do not understand process of developing relationships with industry. Problem with internships – half way through business changes and they let student go. How industry chooses students for internships.

Finding partnerships easy, willing to talk right away. What happens if individuals do not work out with businesses in partnerships to keep relationships strong. Good/quality fit? Need for employees immediately – how to fulfill needs of business partnerships right away. Individuals serving do not have transportation. Educational institution vs staffing agencies.

Lack of college and work readiness skills. Showing up on time, sick days, email language. Courses to address work readiness? Difficult to change habits. Job placement services – not job placement agencies, career services need to channel internships and placement.

Not enough students at this point to fill positions with industry.

What FACILITATORS at your college assist with Partnerships?

Good administration – behind success of partnerships, getting processes in place that can continue. Business WOM to community.

Foundation to raise money/president raise money toward scholarships. Workforce devlp group – support and eliminate barriers to establish partnerships.

Meetings, constantly speaking with industry partnerships and constantly looking for more. Recruitment – through WIA.

Instructors/Faculty – instrumental with biz and industry. Tours on short notice. Will go on site and train. Relationship facilitates entire relationship with industry. Relationship between credit and non credit.

WIA, non credit/ credit. Customized training. Working together credit/non credit as partnership. Board of directors KCC – see need for creating, willing to facilitate. Advisors, no resistance, connections with partners. Daily Journal – supporters, advertising events and openings for MIT center. Economic alliance of Kankakee county relationship – internal and external.

On job training internships – less paperwork, paid internships. Internships through credit program.

KCC- meeting once a week with industry/company face to face meetings. POC in person. Need feedback.

SSC- using institution partnerships.

Faculty, training coordinators. Big organizations where you make connections. Part of the college as a whole to communicate with community.